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BUILDING ON A VISIONARY APPROACH

# Ankur Aggarwal

CEO & FOUNDER | Bricks N Woods

Ankur Aggarwal, Founder and CEO of Bricks N Woods Real Estate, is significantly impacting Dubai's real estate industry. With a visionary approach, he has propelled Bricks N Woods to unprecedented success, drawing on his extensive knowledge in finance, business consultancy and real estate. Under his exemplary leadership, the company has expanded its influence worldwide and solidified its status as a prominent figure in the global business arena.

He's earned recognition and expanded the business by blending his finely-tuned expertise as a chartered accountant, with a strong focus on client satisfaction. This winning combination has propelled the firm to become a company managing a remarkable Dh14 billion in Assets Under Management (AUM), with several large-scale projects currently in progress.

## THE CATALYST FOR GROWTH

**T** Under Ankur Aggarwal's exceptional leadership, Bricks N Woods (BnW) has undergone remarkable expansion. The company distinguishes itself by offering tailored solutions that transcend the ordinary, addressing specific challenges and seizing opportunities. With Aggarwal steering the ship, the company leverages a network of 200 CPAs globally to establish a solid legal framework for real estate ventures and to provide strategic solutions rather than mere persuasion.

Aggarwal's approach centres on delivering strategic solutions rather than merely persuading clients to invest. Whether serving family offices, major fund houses, non-banking financial companies, or other large entities, he prioritises the development of robust financial strategies that shift the conversation from where to invest to how to invest. As an advisor, he ensures the

● Ankur Aggarwal's success as the CEO and Founder of the rapidly growing UAE-based real estate consultancy Bricks n Woods has earned him the title, Icon of the UAE. The award-winning business has established offices across three continents in three years





implementation of a strong exit strategy before moving forward with any plan, empowering clients and guiding them toward mutual success.

Aggarwal emphasises, “At Bricks N Woods, we not only set ambitious goals but also ensure their realisation. Our commitment to innovation sets us apart from other real estate firms. We don’t just offer advice; we ensure flawless execution from inception to completion. This unique approach of turning ideas into action drives our success. We take pride in translating our clients’ vision into reality and delivering significant value to them.”

In a market often driven by the pursuit of quick profits, Aggarwal prioritises long-term partnerships over short-term gains. Furthermore, his collaboration with Bollywood celebrity Vivek Oberoi has led to the company managing an impressive Asset Under Management (AUM) of Dh14 billion, showcasing Aggarwal’s economic acumen and entrepreneurial brilliance over the past 16 years.

#### THE DRIVE FOR SUCCESS

Aggarwal attributes the company’s success to its talented team. His strong drive to succeed has led to the development of in-house teams that bolster the business’s offerings. BnW manages the entire spectrum of real estate services, spanning from land acquisition and development to design, construction, and delivery of turnkey projects.

It goes without saying that under Aggarwal’s leadership, the business is well-equipped to handle compliance with property investment and development regulations in the UAE. Its team is certified by RERA (Real Estate Regulatory Agency) and provides property-related legal services as required.

As a leader, Aggarwal believes that the future depends on adapting to present changes. Under his guidance, the company and its team have embraced modern technology. Additionally, Aggarwal’s intentional and well-planned strategies for each client and project underscore his dedication to maximising success. Consequently, BnW has numerous upcoming projects in the pipeline.

#### FORGING THE PATH AHEAD

Aggarwal emphasises that BnW stands out in the competitive real estate sector due to its strategic and purposeful approach to growth and innovation. The company’s evolution began with brokerage services, expanded into underwriting large-scale projects, and eventually ventured into development through joint ventures and collaborations. Currently, the company manages a diverse array of projects in prominent areas like Al Marjan, and various townhouse communities, along with two high-rise developments along Al Ain Road.

His upcoming endeavours prioritise sustainability in luxury residences, commercial spaces, and opulent hotel developments. With an ambitious portfolio comprising 14 upcoming projects, Ankur’s dedication to visionary thinking and excellence continues to shape the UAE’s real estate landscape, benefiting communities and fostering sustainable growth.

● Under Ankur’s leadership, BnW has emerged as a consultancy with Dh13 billion in real estate assets under its care, and multiple large-scale projects in the pipeline



Looking forward, Ankur envisions a growing project portfolio, with an anticipated expansion of the Asset Under Management (AUM) to over Dh20 billion. Additionally, he aims to position his company among the top five development firms in the UAE.

Currently, Bricks and Woods maintains a robust presence in Dubai, India, and the UK. The strategic advancements made in these three global locations mark just the beginning. Intending to establish twenty branches within the next two years, Ankur aims to meet the increasing demand for the company’s global solutions. By comprehending local markets, leveraging local expertise, and maintaining a broad global perspective, he significantly contributes to providing successful strategies for clients while ensuring his company’s resilience in addressing the evolving dynamics of the real estate industry worldwide.

● BnW has a reputation for guiding its clients and investors towards financially rewarding opportunities

● Not one to rest on his laurels, Ankur aims to grow to 20 branches worldwide over the next two years



#### ACHIEVEMENTS

- Prithvi Award by ESG worldwide group
- Icon of UAE by India Today Group
- Ace of visions award from H.E. Consul General Shri Satish Kumar Sivan
- Divya Chakra Award from the Consulate General Of India
- CEO Middle East Award 2023 by Arabian Business
- Global Indian of the year 2023-24 by Asia One
- Leadership Award at The Ultimate Realty Award 2024 by NDTV
- 5th Global Business Icon Awards Dubai 2024 in the category of Real Estate

#### SNAPSHOT

- **Organisation:** Bricks n Woods
- **Founder:** Ankur Aggarwal
- **Founded in:** 2021
- **Head office:** Dubai, UAE
- **Countries of operation:** India, UAE and the UK
- **Services offered:** Comprehensive Market Analysis, Investment Strategies, Property Valuation, Real Estate Development and Management, Asset Acquisition and Management, Capital Funding
- **Website/s + Social media presence:**
  - Website: [www.bnw.ae](http://www.bnw.ae)
  - IG: @bnw\_dxb
  - FB: Bricks N Woods Real Estate
  - YouTube: Bricks n Woods
  - LinkedIn: Ankur Aggarwal